

Fact:

Private-sector ACOs already are struggling to navigate the many business decisions needed in setting up these entities while the HHS regulations governing ACOs create new challenges for Medicare providers.

Hospital Outsource Services

All outsourcing services can be done on-site or off-site.

- Negotiating of managed care contracts for providers including Hospitals, SNFs, Medical Groups, HHAs, Chemical and Substance Abuse Facilities.
- Monitor Hospital Performance under Risk Contracts and Pay For Performance Plans including recommending steps to maximize revenue.
- Manage providers' relationships with managed care companies on- or off-site.
- Manage credentialing and contract management process for providers.
- Develop and maintain non-mainframe contract management database systems for multiple uses to minimize needs to modify legacy systems of payers or providers.
- Revenue Cycle Management with contracted insurers.
- Assist hospitals with managing medical staff relations and with relationship structuring.
- Assist hospitals in negotiating contracts with physicians.
- Assist providers in marketing their capabilities to payers, other providers and patients.
- Interim management solutions.
- New business development.
- Senior executive search

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