

Fact:

Only 63% of all employers in the United States offered health insurance coverage to at least some of their employees in 2008 (down from nearly 70% in 2000).

Source: Source: Henry J. Kaiser Family Foundation

Hospital Outsource Services

All outsourcing services can be done on-site or off-site.

- Negotiating of managed care contracts for providers including Hospitals, SNFs, Medical Groups, HHAs, Chemical and Substance Abuse Facilities.
- Monitor Hospital Performance under Risk Contracts and Pay For Performance Plans including recommending steps to maximize revenue.
- Manage providers' relationships with managed care companies on- or off-site.
- Manage credentialing and contract management process for providers.
- Develop and maintain non-mainframe contract management database systems for multiple uses to minimize needs to modify legacy systems of payers or providers.
- Revenue Cycle Management with contracted insurers.
- Assist hospitals with managing medical staff relations and with relationship structuring.
- Assist hospitals in negotiating contracts with physicians.
- Assist providers in marketing their capabilities to payers, other providers and patients.
- Interim management solutions.
- New business development.
- Senior executive search

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